FINANCING AFRICA'S RAILWAY FROM MAURITIUS

March 2017

Jean-Eric Sauzier Mushtaq Namdarkhan

BLC ROBERT & ASSOCIATES



In Association with HARNEYS

Overview



- The landscape and challenges
- II. Mauritian relevance
- III. Typical rolling stock financing transaction
- IV. The ideal Mauritian offering
- V. The legal road map
- VI. Concluding remarks

I. The landscape and its challenges



- A. Landscape funding of an asset
- B. Challenges for example:
 - Historic financial history;
 - Nature of the asset;
 - Cross border;
 - Identification
- C. Financing hurdles high risks implies high cost of finance

II. The relevance to and of Mauritius



A. Relevance to Mauritius:

Domestic space: Light railway and harbor logistics

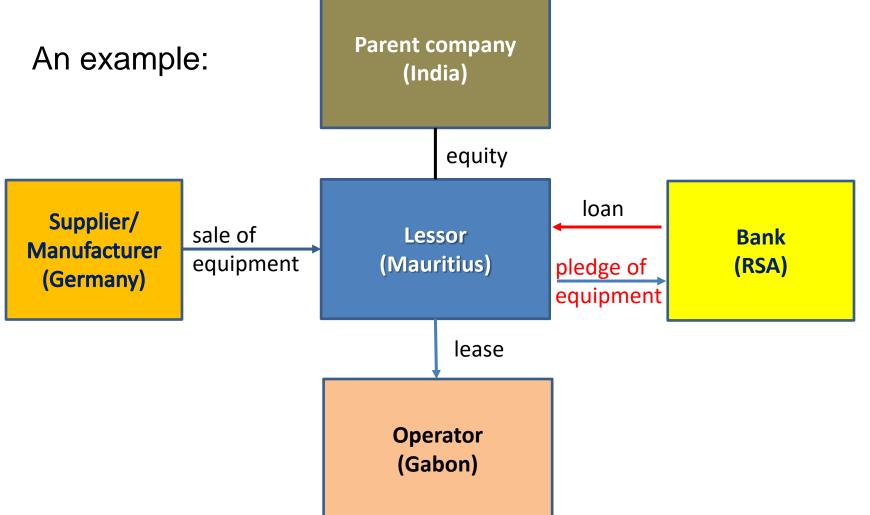
B. Relevance of Mauritius:

- Offshore space: A structuring platform and international financial centre of choice

III. Typical rolling stock financing transaction



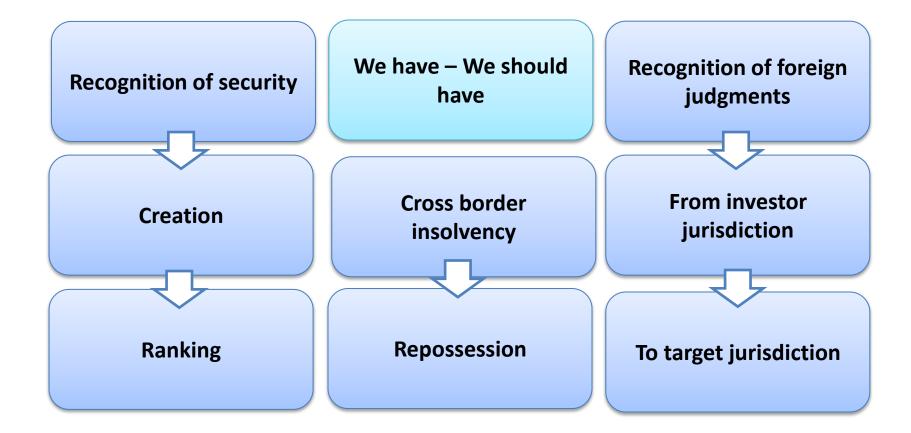
In Association with HARNEYS



IV. The ideal Mauritian offering



IN ASSOCIATION WITH HARNEYS



V. Legal road map



- A. Adoption of Cape Town Convention:
- B. Adoption of Luxembourg Protocol
- C. Local legislative updates for "international interest" possible areas for conforming changes:

eg. Civil Code, Commercial Code, Registration Duty Act, Insolvency Act, etc...

VI. Concluding Remarks



In Association with HARNEYS

Business friendly platform

Recognised for Africa

Protocol at infancy stage

First mover's advantage